Netball Mainland Zone Annual Report 2018



Netball Mainland Zone Inc. would like to thank our wonderful family of sponsors, partners and funders for their valuable support. We look forward to working with you again in 2018.

NETBALL MAINLAND FUNDERS:











NETBALL MAINLAND PARTNERS:

















TACTIX NAMING RIGHTS PARTNER:

SILVERMOON

TACTIX MAJOR PARTNERS:







TACTIX SUPPORT PARTNERS:









































TACTIX MEDIA PARTNERS:







TACTIX MARKETING PARTNERS









LIGHTWORKX PHOTOGRAPHY

2017 CHARITIES:







MAINLAND BEKO NETBALL LEAGUE NAMING RIGHTS SPONSOR:



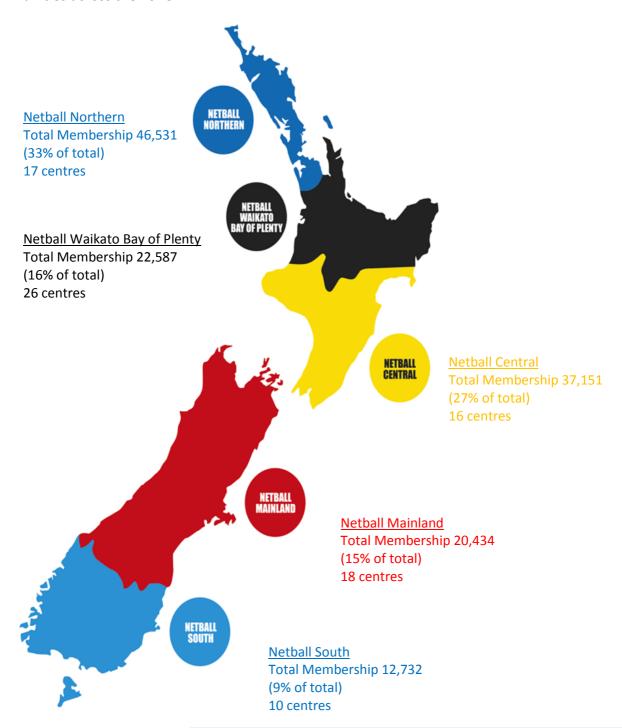
TABLE OF CONTENTS

CONTENT	PAGE NUMBER(S)
Netball in New Zealand	6
Netball Mainland Zone – Vision, Mission and Values	7
Netball Mainland Centres	8
Netball Mainland Board and Staff	9
Zone Development Groups	10
Board Chair and CEO Report	11 - 15
Community Netball Report	16 – 26
Tactix Head Coach Report	27 – 29
Our Tactix Legacy	30 – 31
Performance Development Report	32 - 39
Audit and Risk Committee Report	40 – 41
Financial Report	42 - 50

NETBALL IN NEW ZEALAND

Netball is one of the highest participation sports, number one for females, in the country and holds a significant place in New Zealand Society. Through its Zones, Centres, Clubs and Schools there are over 145,000 affiliated players.

The sport contributes significantly to communities both urban and rural, providing opportunities for members to participate in healthy activity, have fun, develop leadership skills and learn values of fair play and achievement. All of these attributes contribute to the development of netballers, officials and administrators as individuals and to their communities across the Zone.



NETBALL MAINLAND ZONE

The Netball Mainland (NM) Zone is one of five Zones across the country, established in October 2012 as part of the review of the structure of Netball in New Zealand replacing the previous two regional entities; "Canterbury Netball" and "Tasman Netball," and "Team Canterbury Netball Limited".

The Zone has 18 affiliated Netball Centres; spread across the Nelson, Marlborough, Tasman, West Coast and Canterbury (as far south as the Waitaki river) areas and has responsibility for the support and delivery of netball from community level through to high performance – leading the development of players, coaches, umpires, administrators, technical officials and volunteers across these levels.

ENRICHING LIVES THORUGH A LIFELONG LOVE OF NETBALL

Mā te arohanui ki te poitarawhiti e whanake ai te ora o te tangata

OUR VISION

Enriching lives through a lifelong love of Netball

OUR MISSION

To lead, empower and support the delivery of best practice throughout the Netball Mainland Zone

OUR VALUES

- One team stronger together, family, one direction, one Zone
- **Proactive** brave, innovative, ambitious, embrace change
- Integrity respectful, loyal, transparent, honest
- Excellence best we can be, best practice, accountable, exceed expectations

NETBALL MAINLAND CENTRES

Buller

Christchurch

Geraldine

Golden Bay

Hokitika

Hurunui

Kaikoura

Malvern

Marlborough

Mid Canterbury

Motueka

Nelson

North Canterbury

Selwyn

South Canterbury

Temuka

Waimate

West Coast



Apollo Project Centre 295b Ilam Road CHRISTCHURCH 8053

Phone: (03) 351 0571

P.O. Box 29692 Riccarton CHRISTCHURCH 8540

Website: http://www.mynetball.co.nz/zones/mainland/home

Facebook: http://www.facebook.com/netballmainland

NETBALL MAINLAND BOARD

Scott McCrea (Chair) Appointed

Jan Barber (Deputy Chair) Elected

Tim Kerr Appointed

Anne Marett Appointed

Darren Wright Appointed by NNZ

Jan Whitehead Elected

Vicki Reid ONZM Elected

NETBALL MAINLAND STAFF

Brigit Hearn Chief Executive Officer

Jen Hooper Performance Development Manager

Geni Tuilagi Community Netball Manager

(Replaced Tammy Mehrtens in March 2018)

Sally Hayes Events & Business Relationship

Manager

Deb Johnson Coach Development Manager/Lead

(Replaced Geni Tuilagi in March 2018)

Tamika Green Junior Development Officer

(including Officials Co-ordinator)

Hannah Coutts NetballSmart Development Officer

(Replaced Amy Eckersley in September 2018)

Leanne Harris Office/Tactix Manager

Marianne Delaney-Hoshek Tactix Head Coach

Emma Hodgkin Commercial Manager (Contractor)

(Replaced Megan Keith-Mitchell in October 2018)

ZONE UMPIRE DEVELOPMENT GROUP

- > Trudy Eden Christchurch
- Andy Vincent Nelson
- ➤ Karen King South Canterbury
- ➤ Marion Smith West Coast
- > Anne-Marie Leech Mid Canterbury
- Andrea James Selwyn

Support for this group is also provided by the following NNZ Umpire Development Group Members:

- Sue James Christchurch
- > Sheena Tyrrell Mid Canterbury

ZONE TECHNICAL OFFICIALS DEVELOPMENT GROUP

- Claire Lewis Selwyn
- Margaret Marsh Christchurch
- Maree Morel Christchurch
- Kay Norris Christchurch
- > Sandra Munro Blenheim
- > Anne Harrison Christchurch

ZONE SELECTORS

Adrianne Hayes



AND
CEO REPORT



It is a thrill to take time to reflect on what we have all achieved together as a Zone in the last year.

We would like to pass on our most sincere thanks to the Netball Mainland Board and Staff of the Netball Mainland Zone. It has been a very busy year and everyone who was involved has contributed to making our Zone as successful as it has been this year. Thank you for your unwavering commitment and exuberant energy, wanting to make our sport even greater each and every day.

GOVERNANCE

Special mention and thank you to Anne Marett, who stood down as Board Chair in March 2018, having seen the Zone through to this point from the inception of the national Zone structure back in 2011. She continues to be a dedicated leader and member of the Netball Mainland Board, with a commitment to Netball second to none. Also huge thanks to Lynette Rayner, who came off our Board in March 2018, for her contribution to progressing Netball in the Mainland Zone, greatly appreciated.

FINANCIAL

Financially, a franchise team is always a challenge to manage – we are required to contract a team without any surety around the following year's sponsorship, membership and ticketing revenue while endeavouring to contract competitive athletes and coaches. This was achieved in 2018, with the Silvermoon Tactix having the most successful season in our history. Congratulations to Marianne and Julie, their support team, management and players on the excellent results achieved during the season.

As stated in previous Annual Reports, the shortage of suitable indoor court space for Netball continues to be an inhibitor to the growth of our sport particularly in Christchurch, the second largest city in the country. We continue to lobby and work with Council and government to secure fit-for-purpose facilities developed. The much anticipated nine court Metro Sports Facility development in Christchurch was due to open in the first quarter of 2017, however on-going delays for a variety of reasons have now pushed this date out to 2021.

11

We do continue though to struggle financially as a Zone, despite the stellar performance of the team on court and the efforts of those involved in managing expenses and securing sponsorship for Netball Mainland. Despite everybody's best efforts we finished with a small loss in this financial year of \$11k, it should be noted that this was a marked improvement on the \$228k deficit reported for 2017.

We are not the only Zone in New Zealand who is struggling, as Netball continues to battle for sponsorship dollars in an extremely competitive sponsorship market dominated by male sports teams. The Board and staff are focussed on trying to ensure we continue to be financially viable and are seeking to work towards having reserves available for the future development of Netball at all levels throughout the Zone.

SPONSORS AND FUNDERS

The outstanding support of our sponsors and partners builds the foundation that underpins the success of Netball in our Zone, from grass roots and to high performance. We acknowledge and thank every one of them for their contribution. Without their support we would not be able to continue to develop Netball in the Zone. Special thanks to Silvermoon and Hellers for their support as naming rights sponsors and to our long term sponsor SKOPE, who have been with us since the beginning of the National franchise competition.

FUNDERS

We are indebted to our wonderful group of funders; in particular New Zealand Community Trust (NZCT), The Rata Foundation, Lion Foundation, Mainland Foundation, Southern Trust, Sport Canterbury and Sport Tasman for their on-going support, allowing us to continue to provide existing programmes and develop new initiatives to grow Netball participation.

PERFORMANCE

A performance environment does not happen by chance. Careful planning and implementation is required to ensure coaches are prepared and have the support structures around them to enable them the best possible opportunity to succeed. This also goes for players, management and officials.

The key to quality succession planning is ensuring the base is continually growing and that does not mean just at Beko level, it starts way before that, with Centres. This means a major focus needs to be placed on ensuring the right programmes, opportunities and expertise are being made available to ensure the base continues to grow equipped with the knowledge, skills and experience required to one day make a smooth transition into the highly competitive ANZ Premiership (ANZP) competition and maybe the Silver Ferns beyond that.

So 2018 was a very busy year in Performance in the Netball Mainland Zone and there were many notable achievements across the board, which was fantastic to see.

We would like to acknowledge the incredible work done by everyone in our Zone who ensure we continue to develop high performing athletes, coaches, umpires, managers and technical officials.

SILVERMOON TACTIX - ANZP

It was a record breaking season for the Silvermoon Tactix under the coaching expertise of Head Coach, Marianne Delaney-Hoshek, and Assistant Coach, Julie Seymour. The Tactix finished in the top three after the regular season, contesting the finals for the first time in our 11-year history when we played the Southern Steel in the ANZP Elimination Final.

The first team since the "Canterbury Flames" some 12 years ago in the old "National Bank Cup", to play finals Netball in an elite week-in, week-out competition. We finished the 2018 ANZP in third position. The Tactix previous highest finish in the former Trans-Tasman Championship was sixth and 2018 marked a special milestone for Erikana Pedersen - 50 ANZP/ANZC games.

HELLERS MAINLAND – BEKO NETBALL LEAGUE

Into its third year, the Beko Netball League competition continues to go from 'strength to strength'. It is an important competition, sitting under the ANZP, for the development of our amateur players. Our Hellers Mainland Beko Netball League team finished in third position, narrowly missing out on contesting the final.

SUPERCLUB COMPETITION

This was the first time that the Tactix have qualified for this event, held in Nelson, against teams from overseas and the other top two teams from the ANZP. While coming at the end of a very long season, it gave us the chance to 'blood' a number of development players at the elite level. It was a great thrill to play in the final, although losing to the Central Pulse by four goals. The SuperClub Competition was also a fantastic opportunity for our



SuperClub Final

Community team to run a game and skill analysis session for coaches. A highlight for the coaches was talking to Marianne Delaney-Hoshek about game analysis and the game plan of the Tactix.

IN THE COMMUNITY

The Tactix players completed over 360 hours 'out and about' in the community:

- Coaching in Schools, Clubs and Netball Centres (futureFerns, holiday programmes and Centre visits)
- Visited all 18 of our Netball Centres over the course of the season for either a holiday programme or coaching session
- Sponsor promotions for NNZ and Tactix sponsors
- Sessions for Tactix members

We had a number of coaches qualify for Community Coach Award (CCA) Level 1 and 2, as well as Performance Coach Qualification (PCQ) awards and a huge number of Umprie and Bench Officials appointed to NNZ events.

Festival day was held at North Canterbury Netball Centre, as well as at Netball South Canterbury, which involved 130 kids. In addition, Netball Mainland recruited three interns from the University of Canterbury, Sport Coaching degree, who worked alongside our Junior Development Officer (JDO) to deliver our "Junior Development Programme" during the school holidays. This year we covered 11 Netball Centres and delivered to over 300 players and coaches.



Hurunui Holiday Programme

2018 saw mammoth growth at our Zone Under 15 tournament and we are working with Centres to see this tournament and the development opportunities associated with it continue to grow.

In the coach development space, we produced our first coach workshop promo video, undertook a series of game analysis modules in conjunction with Beko and SuperClub games, as well as business as usual, for example 877 junior coaches were trained.

With the removal of Year 7 and 8 reps in 2017, it was great to see so many of our Netball Centres taking the initiative to develop programmes and festival days. In addition, some of our Centres delivered the NNZ Muffin Break Year 7-8 Player Development Programme in 2018, with Marlborough Netball Centre being recorded as the highest number of participants in New Zealand at 110.

The profile of NetballSmart has increased significantly in our Zone through the outstanding work of Amy Eckersley and now Hannah Coutts.

CENTRE FORUM

This year saw our sixth annual Centre Forum, a wonderful opportunity to share ideas, support each other and work together. Thank you to all who attended this year's Netball Mainland Forum. Your input and feedback has been hugely valuable for future planning.



Centre Forum - Apollo Project Centre

THANK YOU

Finally, we would also like to extend our thanks to those members of our community who sit on the Netball Mainland Advisory Groups and our Selectors who commit endless hours to support our community, development and performance pathways.

Special mention also to our fans who attended the games this season, and to all the volunteers who have helped us at all levels of Netball across the Zone. Your support is much appreciated.

To all the Centres, volunteers, officials and players out there, thank you for all your tireless dedication to our sport, you are vitally important and your efforts greatly appreciated.

Scott McCrea
BOARD CHAIR

Brigit Hearn
CEO

COMMUNITY NETBALL REPORT

The community team at Netball Mainland have had several personnel changes in 2018. Therefore, it was important to travel around our Zone, to introduce the new faces to our Netball Centres. Most importantly, it was about celebrating the success stories of our Centres.



'Ehara taku toa, he takitahi, he toa takitini'
My success should not be bestowed onto me alone, as it was not individual success but
success of a collective

MOTHER EARTH FutureFERNS

JDO, Tamika Green, continues to do a wonderful job in the junior space. She visited all 17 Netball Centres to support them with the philosophy and delivery of the Mother Earth futureFERNS programme. It is a testament to Tamika's work that all 17 Netball Centres received their Netball New Zealand (NNZ) endorsement to run the Mother Earth futureFERNS programme and are running them successfully. It is also a credit to our Netball Centres for running the various Mother Earth futureFERNS coach workshops, as we saw 877 coaches invest in their coach development and 8,994 junior participants taking part in the Mother Earth futureFERNS programme (see Junior Development Report).

UMPIRE DEVELOPMENT

We would like to take this opportunity thank our Zone Umpire Development Group (ZUDG) for their continued commitment to support and guide the development of our game officials throughout the Zone. The focus for the group in 2018 was to provide professional development opportunities to Umpire Coaches, as this has been a gap in previous years. In 2018 we had 100 appointed Umpire Coach/Coach-Assessors working with our umpires across the Zone.



NZSS Game Officials

Our fantastic NZUDG representatives continue to do a wonderful job training and supporting our Umpire Coaches across the Zone, and we aim to grow the number of Mainland umpires progressing through to national level.

ZUDG Members 2018: Anne Marie Leech (Mid Canterbury), Trudy Eaden (Christchurch), Andrea James (Selwyn), Karen King (South Canterbury), Andrew Vincent (Nelson), Marion Smith (West Coast)

NZUDG Members 2018: Sheena Tyrell (Mid Canterbury), Sue James (Christchurch)

TECHNICAL OFFICIALS DEVELOPMENT

We would like to thank our Zone Technical Officials Development Group (ZTODG) for their on-going support of the bench official development across the Zone. In evidence of the support provided, 14 of our bench officials achieved their Zone bench official accreditation/revalidation and 16 achieved their NZ bench official accreditation/revalidation. Several workshops were also delivered by the ZTODG throughout the Zone and it is pleasing to see that some of our Netball Centres are now able to provide either a full or partial bench for their premier competitions. A further celebration was the number of bench officials appointed to NNZ domestic events:

NNZ Under 19 Championship, Tauranga: Maree Morel (Christchurch) Claire Lewis (Selwyn) Sally Paki Paki (Nelson)

NZSS, Timaru:
Margaret Marsh (Christchurch)
Anne Harrison (Christchurch)
Gail Benseman (Mid-Canterbury)
Michelle Cox (Selwyn)
Joyce Walsh (Christchurch

ZTODG members 2018: Kay Norris (Christchurch), Maree Morel (Christchurch), Anne Harrison (Christchurch), Claire Lewis (Selwyn), Sandra Munro (Marlborough)



Technical Officials - Anne Harrison & Margaret Marsh

NZ Bench Official Co-ordinator: Margaret Marsh

CENTRE STAGE

Centre Stage continues to be a great platform to celebrate and share what is happening in our Centres. This is shared across the Netball Mainland website and Facebook page and what a great opportunity to show case our Netball Centres and the wonderful work they do.

COACH DEVELOPMENT

In April 2018, Deb Johnson joined the Netball Mainland family as the Coach Lead. Despite being formally trained as a General Practitioner, Deb has always been involved in sport. Her long history of involvement within the Netball community is exhaustive and this Zone has greatly benefitted. Deb supported our Centres with a number of coach development opportunities, as well as support and guidance for our Zone coach developers who deliver NNZ coach workshops. Following changes to the NNZ coaching framework in 2017 – additional online and practical modules for coaches on the CCA pathway - Deb worked alongside our Centres to ensure there were plenty of opportunities for our community coaches to achieve their awards. In evidence, we saw six coaches achieve their CCA Level 1 and three coaches achieve their CCA Level 2. Lastly, a highlight for coach development was the opportunity to work alongside Shuriken, a film and media company, who created our Netball Mainland coach promotional video, where we heard from our coaches of the benefits of on-going learning. (See Coach Development Report).

NETBALLSMART

In August 2018, we welcomed Hannah Coutts to the Netball Mainland family as the NetballSmart Development Officer (NSDO). Hannah's background in Physical Education and Psychology, as well as her experience as a former Netball Development Officer for the South Zone, enabled her to pick up from the wonderful work that Amy Eckersley had already started. 2018 was the year to promote and embed the message that NetballSmart is 'more than just a warm up'. It is an opportunity to develop and enhance player performance by understanding the fundamental movements skills needed for our game, in turn developing physically capable, competent movers. Most importantly, the goal is to continue to reduce the number of significant injuries within Netball through knowledge of and engagement in NetballSmart principles. There are six NSDO throughout the five Zones and it is exciting to see the many projects that each NSDO has developed to be implemented in 2019 (see NetballSmart Report).

INTERNSHIP

We were fortunate to have three students from the University of Canterbury who took part in an internship programme at Netball Mainland. These three interns assisted our JDO with the running of Zone holiday programmes. The feedback received from our Netball Centres was positive and we will be providing this service again in 2019. We look forward to working with University of Canterbury, as well as other tertiary institutes in the future.



Motueka Holiday Programme

NETBALL MAINLAND CENTRE FORUM

The annual Netball Mainland Centre Forum was held on 29 and 30 September 2018. As always, this is an opportunity to thank our Netball Centres for all that they do, as well as to share and collaborate in ideas to grow our sport.

The theme for 2018 was 'Innovation' and throughout the weekend questions were asked about our current mental models. If we did not change or challenge the current systems and structures, then where would Netball be in 10- or 20-years' time. This provided opportunities to think 'blue sky' innovative ideas, not only to meet the needs of our participants, but to grow the love for our sport across all demographics. These challenging discussions have led to many of our Netball Centres introducing a modified version of Netball, as well as immersing mixed grades into their competition for 2019.

We appreciate our Netball Centres for taking the time to join us for this weekend and as always, we acknowledge the work that goes behind closed doors to deliver Netball to our community.

Geni Tuilagi
COMMUNITY NETBALL MANAGER

JUNIOR NETBALL REPORT

MOTHER EARTH FutureFERNS



Mother Earth came on as the new National sponsor for the futureFERNS junior Netball programme in 2018. The programme remains the same and players, parents, and coaches continue to love the modified game



that grows with the player as they develop. We had a total of 8,994 junior Netball players across the Zone, all involved in the Mother Earth future FERNS programme. According to the NNZ Mother Earth future FERNS Survey, we had 88% satisfaction

rate with the programme across the Zone, and all 17 Netball Centres were endorsed to run the programme.

In 2018, 877 junior coaches completed a foundation coach workshop relevant to the level they were coaching. We also celebrated the following coaches who received their Foundation Coach Awards:

- Laura Freeman (Selwyn)
- Vivien Manson (Selwyn)
- Kerry Sinclair (Selwyn)
- Shelley Fissenden (Kaikoura)
- Nicky Gardner (Hurunui)
- Terina Graham (Malvern)

MOTHER EARTH futureFERNS FESTIVAL DAY

This year Netball Mainland ran two Mother Earth futureFERNS Festival Days in both North Canterbury Netball Centre and Netball South Canterbury. Both events included fantastic futureFERNS coaching from our Tactix players, and some great give-a-ways thanks to Mother Earth. The players love interacting with their local Netball role models, learning some new skills and games, and for some, being introduced to the Mother Earth futureFERNS Netball programme for the first time. Netball Mainland worked closely with each hosting Netball Centre who did a great job in promoting and advertising the event within their local community and through their local channels. Overall, we reached 180 junior players from school years 1-8 (67 at North Canterbury Netball Centre and 113 at Netball South Canterbury).



South Canterbury Netball Centre Festival Day

We also involved many local coaches and helpers throughout each event, and we couldn't have done any of this without the local support for Netball.

These Festival Day events are a fantastic way to kick off the Netball season and a great way for our Centres to promote their Mother Earth futureFERNS programmes. We would like to thank Mother Earth for their support of junior Netball in New Zealand and thank NNZ for continuing to support these events around the country. We will be holding the 2019 Festival Day event in Marlborough, on Monday, 25 March 2019.

MUFFIN BREAK PLAYER DEVELOPMENT PROGRAMME



Year 7 & 8 Player Development Programme

In 2018, Netball New Zealand introduced a new development programme for Centres to adopt as additional development for their Year 7 & 8 age group. The Muffin Break Player Development Programme was developed to

replace the standard representative

programme that is usually offered by Centres, and instead create an opportunity for many more players to access great coaching. The programme to develop and extend players' technical, tactical and athlete development skills, while broadening the talent pool and continuing to engage with our young players.

We had three Centres run the programme in 2018; Marlborough, Nelson, South Canterbury. The programme had an 88.1% satisfaction rate in the Mainland Zone and Marlborough had the largest numbers of participants for any programme across the country.

We are excited to see nine of our Centres signed up to run the programme in 2019.



Marlborough Muffin Break PDP

Holiday Programme Internship

At the end of 2017, we recruited three interns from University of Canterbury to carry out the 2018 holiday programme. The aim was to deliver programmes to 11 of our smaller Centres who do not have paid development staff and were not currently running any such programmes (Golden Bay, Motueka, Kaikoura, Buller, West Coast, Hokitika, Hurunui, Malvern, Temuka, Geraldine, and Waimate). This was achieved and together with the interns and the Tactix visits, we were able to visit 13 centres (Selwyn and Mid Canterbury were additional Tactix holiday visits) and reach 497 players.



Temuka Holiday Programme

Programmes were spread across three holidays (January, April and July) and were fitted around the crossover between school holidays and university holidays. We received positive

feedback from the players, parents and the Centres involved. From our feedback survey, we had 100% satisfaction rate and 83% very satisfied or above.

Below are some of the comments which came from the feedback survey:

- "Opportunity for small provinces to get some outside coaching, bring new ideas to the community, coaches and players" – Hokitika parent
- "Doing different things that we haven't done in our school and knowing the reasons why we do those activities. It was a really nice programme" – Golden Bay participant
- "Keep up the good work at grass root level, player/coach/Centre development is key" – Hokitika parent
- "Great to have the Mainland girls visit our youngsters love to see new faces and learn new games" – Kaikoura Centre representative

YOUTH ADVISORY GROUP

This year the Netball Mainland, Youth Advisory Group (YAG), consisted of five members - a mixture of high school and University students - all involved in Netball at various levels and in different roles. We had a representative from Lincoln University, Rangiora New Life School, St Andrews College, Rangi Ruru College and Cashmere High School. We held six get togethers over the course of the year and discussed topics such as 'what makes a quality Netball experience for youth today', 'who are the people influencing youth experience in Netball' and 'what are some changes we can make to the current Netball delivery which would enhance the experience of youth participating'. The group came up with three key areas of work on which has helped drive new initiatives for 2019 in our own Zone, including our new umpire programme in secondary schools. It has also assisted with the development of the NNZ Youth Strategy. This group will re-from for 2019 and be led by one of our Community Netball Interns.

Tamika Green
JUNIOR DEVELOPMENT OFFICER

COACH DEVELOPMENT REPORT

In coach development throughout our Zone, much work is done by a dedicated group of paid development officers, volunteer coach co-ordinators and NNZ coach developers. Changes to the NNZ coaching framework three years ago have resulted in many more NNZ workshops available for coaches to attend, particularly at the CCA level. It has been an on-going task to keep coach developers upskilled and confident in delivering this growing programme, which is constantly being tweaked and improved. There is also a movement towards one-on-one coach development opportunities through informal and formal observation support.



NNZ COACH DEVELOPERS

The coach developers deliver and facilitate the NNZ coach workshops and are also trained in the skill of coach observation and support. Our group of coach developers has grown to 18



March 2018 Coach Developer Training

In 2018 we ran two training days for our coach developers at Netball Mainland. The first training was in March 2018 with the theme of 'flexibility and quality'. Coach developers worked on adapting the workshops to meet the needs of the coaches and provide quality by adopting a set of values based on living to the Netball Mainland values. The second training day in October 2018 was combined with Sport Canterbury and Canterbury Rugby and attended by coach

with a further four starting their training in 2019. Most pleasing is the improved geographical spread of coach developers which will enable all Centres to have easier access to workshops in 2019.

The training programme for the coach developers has only been possible by working in partnership with Sport Canterbury, Sport NZ and NNZ who all run training days that our coach developers can access.



October 2018 Cross Code Coach Developer Training

developers from several other sporting codes. This is the first time opening our coach developer training to other sporting codes and the feedback from the Netball Mainland coach developers indicated that they enjoyed the opportunity to work with and share ideas with the other sporting codes. The focus for this day was on coach observations.

NNZ COACH DEVELOPMENT MODULES AND INFORMAL SESSIONS

Our coach developers have been hard at work across the Zone delivering NNZ workshops to 1225 coaches at the Foundation and CCA levels. This reflects the enthusiasm for coaches to do the best job for their players. It is relevant to note that six coaches obtained their CCA Level 1 and three coaches obtained their CCA Level 2.

In the last year, Netball Mainland has strived to enable access and break down the barriers for coaches to professional development and we have enjoyed engaging with our community coaches finding out their needs and providing a service to meet them.

We provided several informal learning opportunities and workshops that were attended by 207 community level coaches. These included a game analysis session alongside the Super Club tournament in Nelson, where Marianne Delaney-Hoshek shared the game analysis process of the Tactix. A similar session was run alongside one of our Beko home games in Ashburton, where the coaches were analysing both the game and movement skills of our team. Beko Head Coach, Ronelle van Dongen, shared her pearls of wisdom with the coaches. We have also run some sessions where coaches are learning how to integrate NetballSmart into their coaching with an aim to produce better performance of players and less injury risk.

In other opportunities, 20 community coaches attended each of the Netball Mainland Specialist sessions - shooters, middles and defence. At these sessions, coaches had the opportunity to observe and talk to specialist coaches and take back some great session plans to use with their players in 2019.

A valuable part of coach development is one-on-one feedback following either a training session or game day. The coach can reflect on their coaching and with the help of the coach developer, work out what is going well, where they want to improve and how to go about this. The Netball Mainland staff engaged in a number of coach observations during the year and in particular during the junior and senior South Island Secondary School (SISS) tournaments.



Super Club - Game Analysis Workshop with Marianne Delaney-Hoshek

SECONDARY SCHOOL COACHES

Netball Mainland was once again invited to work alongside Sport Canterbury in the delivery of the 'Growing Coaches' programme; where 72 students chose Netball as their sport to coach, as well as gaining NCEA unit standards. A further 108 students attended coach workshops designed for secondary school age students.

UNIVERSITY OF CANTERBURY, SPORT COACHING DEGREE PARTNERSHIP

Netball Mainland continued to support the students studying a Sport Coaching degree at the University of Canterbury. A group of year 1 and year 2 students who had chosen Netball as their preferred sport attended the CCA modules, with the goal that they will all complete level 1. They gained practical experience coaching local school teams and some gained further practical experience by delivering the holiday programmes.



Selwyn Netball Centre Player/Coach Development Session

Deb Johnson
COACH LEAD

NETBALLSMART REPORT

Though NetballSmart has been embedded within Netball for some time, 2018 was the inaugural year in which each Zone employed a dedicated NetballSmart Development Officer. Having a full-time staff member dedicated solely to NetballSmart has allowed the Zone to focus on achieving the following key objectives:



- Decrease significant injuries within Netball
- Increase awareness of and engagement in the NetballSmart Philosophy
- Develop physically capable, competent movers
- Enhance performance

To achieve these objectives in 2018, a range of practical and theoretical workshops, coaching sessions and initiatives were delivered throughout the Zone. These included:

- 24 NetballSmart Dynamic Warm Up Workshops
- Three UmpireSmart workshops
- Three Developing Physical Capacity Workshops
- Over 20 intermediate school visits or warm up practical sessions
- An educational and practical session with both the Silvermoon Tactix and Hellers Mainland Beko teams
- Over 20 Zone or Centre events including SISS, NZSS, mass warm-ups, pop-up information stands and Centre Festival Days.



Hannah Coutts
NETBALLSMART DEVELOPMENT OFFICER

TACTIX HEAD COACH REPORT

The Tactix team suited up for the 2018 ANZP season with seven members from the 2017 team returning, as well as the addition of two new players and the return of Jane Watson to the Mainland.



2018 was a record setting season for the Tactix team, where we finished in the top three of the ANZP competition and contested the finals for the first time in our 11-year history. Our previous highest finish in the former Trans-Tasman Championship was sixth. We also competed in the final for the international Super Club competition. The season saw several of our athletes, coaches and management team being selected for higher honours:

- Silver Ferns Squad Temalisi Fakahokotau, Jane Watson, Erikana Pedersen, Kimiora Poi
- Silver Ferns Development Squad Erikana Pedersen, Ellie Bird, Kimiora Poi
- Silver Ferns Assistant Coach Quad Series Marianne Delaney-Hoshek
- FAST5 Ferns Kimiora Poi
- FAST5 Ferns Manager Leanne Harris

Although the 2018 season highlighted many achievements; it was also met with challenges for some of our athletes. Sadly, we lost Jess MacLennan (Captain) and Zoe Walker (Deputy Captain) early in the season due to sustaining season ending injuries. Although we missed having Jess and Zoe on the Netball court, this opened an opportunity for young defender, Lily Marshall, to enter the team. In addition, it also provided a great opportunity for Jane Watson and Erikana Pedersen to lead the team for the remainder of the season.

We would like to take this opportunity to thank the players, management, support service staff, sponsors and our fans for their commitment to our Franchise team.



2018 TEAM:

Brooke Leaver

Chartlotte Elley

Ellie Bird

Erikana Pedersen (promoted to Deputy Captain due to injury)

Kate Beveridge

Kimiora Poi

Lily Marshall (promoted to the team due to injury)

Jane Watson (promoted to Captain due to injury)

Jess Maclennan (Captain)

Temalisi Fakahokotau

Zoe Walker (Deputy Captain)

Coach: Marianne Delaney-Hoshek Assistant Coach: Julie Seymour

Manager: Leanne Harris Physio: Amy Russell

Video Analysis: Aaran Hodge

2018 SEASON ACHIEVEMENTS:

- Finished third on the ladder after the minor round and ultimately losing to the Steel in the Elimination Final.
- The Tactix claimed seven wins in a single season for the first time, beating their record of five wins in 2008 and 2009 in the former Trans-Tasman Championship.
- Defeated the Steel, Pulse and Magic for the first time in the ANZP during the 2018 season.
- Defeated the Magic 62-60 in round 13 and this is
 just the second time in their 11-year history and 24 previous meetings they have
 beaten the Magic. The Tactix only previous win over the Magic was in round 14, in
 2015, in Christchurch, when they won 62-58.
- The Tactix won the first and only ANZP match decided in extra time when they beat the Stars 61-60 on Super Sunday in round 1.
- Defeated every team in the 2018 season which is the first time in their 11-year history they have defeated every team in the competition in the same season.
- The Tactix 62-60 win over the Magic in round 13 set a club record highest ANZP score.
- Ellie Bird shot 541 goals 81% in 2018 which is the highest volume of goals by a player in the 11-year history of the Tactix, beating former Malawi import Mwai Kumwenda who shot 540 goals at 91% for the Tactix in 2014.



- The Tactix won three consecutive matches for the first time in their 11-year history when they won their round 13 match against the Mystics in 2017 and then their first two matches of the 2018 season.
- The Silvermoon Tactix played out five matches decided by 1-goal (won 3, lost 2) and 12 of their 16 matches played in 2018 were decided by 5-goals or less which is more than any other team.
- Temalisi Fakahokotau topped defensive stats in the league.

SILVERMOON TACTIX AWARDS 2018:

- Player of the Year Temalisia Fakahokotau
- Members' Player of the Year Temalisia Fakahokotau
- Players' Player of the Year Ellie Bird
- Rookie of the Year Kimiora Poi



Silvermoon Tactix & Hellers Beko Awards Night

Marianne Delaney-Hoshek
SILVERMOON TACTIX HEAD COACH

Our Tactix Legacy

2008-2018

Player No.	Name	Years	Player No.	Name	Years
1	Maree Bowden	2008-2012	41	Mwai Kumwenda (Mal)	2014-2016
2	Jodí Brown	2008-2009	<u>4</u> 2	Nicola Mackle	2014-2017
3	Phillipa Finch	2008-2011	<u>4</u> 3	Jess Moulds	2014-2018
4	Demelza Fellowes (Aus)	2008, 2015	44	Hayley Saunders	2014-2017
5	Ellen Halpenny	2008-2012	45	Hannah Broederlow	2014
6	Charlotte Kight	2008-2011	46	Kate Shearer	2014
7	Bessie Manu	2008, 2012-2013	47	Gemma Hazeldine	2015-2016, 2018
8	Јо МсСаw	2008	48	Bailey Mes	2015-2016
9	Julie Seymour	2008-2009	49	Erikana Pedersen	2015-
10	Víctoria Smíth	2008-2010	50	Chloe Williamson	2015
11	Hayley Stockman	2008	51	Olivia Coughlan	2015-2016
12	Anna Thompson	2008-2017	52	Charlotte Elley	2016-
13	Rachel Dunn (Eng)	2008	53	Kadeen Corbin	2017
14	Angela Mitchell	2009-2010	54	Temalisi Fakahokotau	2017-2018
15	Sonia Mkoloma (Eng)	2009	55	Brooke Leaver	2017-
16	Kahurangi Waititi	2009	<i>56</i>	Kate Lloyd	2017 2019
17	Larrissa Wilcox	2010-2011	<i>57</i>	Mahara Feala	2017
18	Hayley Crofts	2010-2011	58	Ellie Bird	2017-
19	Anna Galvan	2010-2012	59	Caitlin Dowden	2017
20	Chelsea Pítman	2010	60	Kate Beveridge (AUS)	2018
21	Hannah Poff	2010-2011	61	Kimiora Poi	2018-
22	Ashleigh Smith	2010	62	Lily Marshall	2018-
23	Peta Stephens (Aus)	2010			
24	Megan Hutton	2010			
25	Kasey Evering (Jam)	2011			
26	Kiley Hikawai	2011-2012			
27	Finau Pulu	2011-2012			
28	Jo Trip	2011-2013			
29	Donna Wilkins	2011			
30	Sophia Fenwick	2012-2014, 2017			
31	Stacey Francis (Eng)	2012		Hilling	
32	Keshia Grant	2012-2014		TAC	
33	Joanne Harten (Eng)	2012-2013	2		TIX
34	Jane Watson	2012-2014, 2018			
35	Jade Clarke (Eng)	2013-2014			
36	Liz Hayman	2013			
<i>37</i>	Kirsten Hurley	2013			
38	Julianna Naoupu	2013-2014			
39	Louise Thayer	2013-2016			

2013-2018

Zoe Walker

40

OUR TACTIX LEGACY (Continued)

2008 - 2018

Head Coach, Assistant Coach, Manager, Physiotherapist

2008 - Helen Mahon-Stroud, Julie Seymour, Gail McLaughlan, Marian Meates

2009 - Helen Mahon-Stroud, Julie Seymour, Chris Dwan, Marian Meates

2010 - Helen Mahon-Stroud, Julie Seymour, Chris Dwan, Marian Meates

2011 - Helen Mahon-Stroud, Julie Seymour, Dee Leggat, Marían Meates

2012 - Leigh Gibbs, Julie Seymour, Dee Leggat, Marian Meates

2013 - Leigh Gibbs, Julie Seymour, Leanne Harris, Marian Meates

2014 - Leigh Gibbs, Julie Seymour, Leanne Harris, Marian Meates

2015 - Sue Hawkins, Marianne Delaney-Hoshek, Leanne Harris, Marian

Meates

2016- Sue Hawkins, Marianne Delaney-Hoshek, Leanne Harris, Sharon

Kearney

2017 - Sue Hawkins/Marianne Delaney-Hoshek, Leanne Harris, Sharon

Kearney

2018 - Marianne Delaney-Hoshek, Julie Seymour, Leanne Harris, Amy Russell



PERFORMANCE DEVELOPMENT REPORT

The development of players, coaches and umpires is an on-going priority for the Zone.

NATIONAL HONOURS

Silver Ferns Squad – Temalisi Fakahokotau, Jane Watson, Erikana Pedersen, Kimiora Poi

Silver Ferns Development Squad - Erikana Pedersen, Ellie Bird, Kimiora Poi,

Silver Ferns Assistant Coach Quad Series - Marianne Delaney-Hoshek

FAST5 Ferns - Kimiora Poi

FAST5 Ferns Manager - Leanne Harris

New Zealand Secondary Schools Team – Georgia Stroud, Olivia Burnham

National Development Umpires Squad - Michelle Stagg

National Coaching/Performance Review Umpiring Panel – David Palaamo, Sheena Tyrell

National Selection Panel – Adriene Hayes

National Emerging Talent Selection Panel- Jen Hooper

NETBALL MAINLAND HELLERS BEKO LEAGUE TEAM

The Beko Netball League is fundamental to strengthening Netball New Zealand's performance pathway, the development of talent, and competitiveness of Netball New Zealand's elite teams. The competition includes six teams playing a double round-robin and a semi and final.

2018 TEAM:

Sophia Fenwick

Gemma Hazeldine

Tiana Placid

Nicola Mackle

Bella James

Laura Dorgan

Tyler Rollo

Gabby Thomas

Lily Marshall

Tiffany Challis

Grace Namana Kenya Kavanagh-Vincent

Jessica Prosser Lily Fletcher Natasha Ryan Jess Shaw

Stacey Peeters Kelsey Ashworth

Coach: Ronelle van Dongen Assistant Coach: Andrea Cousins

Manager: Toni Torepe Physio: Louise Thayer



'BABY' BEKO

Netball Mainland support a small group of selected secondary school athletes to build an individualised program to help develop not only their on-court performance but the whole person, we are very lucky to be able to introduce the athletes to the same group of support services that both Beko and Tactix have access to.

Georgia Woollett
 Olivia Burnham
 Georgia Stroud
 Hannah Glen
 Olivia Wilkie
 Quantelle Hira-Kapua
 St Andrews College
 Villa Maria College
 Villa Maria College
 Rangiora High School
 Hillmorton High School

PRIME MINISTER SCHOLARSHIPS

Prime Minister's Scholarship ceremonies for 2018 took place in May. In 2018, 493 recipients were acknowledged (including 346 athletes, 17 retiring athletes, 23 coaches, 50 officials and 57 to support personnel) at three ceremonies held across the country. Every year the Government invests \$4.25 million in the Prime Minister's Scholarship programme which helps up-and coming athletes and those working with them, to pursue their sporting dreams while continuing their education or professional development.

2018 recipients from Netball Mainland:

- Charlotte Elley
- Kimiora Poi
- Erikana Pedersen
- Zoe Walker
- Jess Moulds
- Temalisi Fakahokotau

LINCOLN UNIVERSITY SPORTS SCHOLARSHIP PROGRAMME

Lincoln University Sport Scholarships continue to provide academic fee support as well as a very good athlete development programme. Netball Mainland values the relationship and works with the university to align each of our high-performance programmes.

Scholarship recipients:

•	Lily Fletcher	Forth Year
•	Kate Lloyd	Third Year
•	Bella James	Third Year
•	Emma Vennel	Second Year
•	Sophie Carr Paterson	First Year
•	Georgina Kelly	First Year
•	Natasha Ryan	First Year

NETBALL MAINLAND UNDER 15 CHAMPIONSHIP

The Netball Mainland U15 Championship tournament was moved to a one-off weekend event over Queens Birthday, and in 2018 was held at the EA Networks Centre in Ashburton. We had 25 teams enter the tournament from 11 different Centres. It was fantastic to see Centres bringing multiple teams and creating more opportunities for players to be involved at representative level.

The tournament is still development focused and this year was the first year we introduced a B grade into the competition. Both A and B grade had great competition between teams with Christchurch Netball Centre taking out both grades. A massive thanks to our sponsors, Silvermoon and Hanmer Springs Thermal Pools and Spa, for providing our umpires and Most Valuable Player awards.

Final Placings A Grade

Final Placings B Grade

			8- =
1 st	CNC U15 Red	1 st	CNC U15 White
2 nd	Nelson U15A	2 nd	South Canterbury U14A
3 rd	South Canterbury U15A	3 rd	CNC U14 White
4 th	Selwyn U15 Black	4 th	Mid Canterbury U15B
5 th	CNC U14 Red	5 th	Selwyn U15B
6 th	CNC U15 Black	6 th	Kaikoura
7 th	Mid Canterbury U15A	7 th	North Canterbury U15A
8 th	Marlborough U15A	8 th	Hurunui
9 th	North Canterbury U15A	9 th	Nelson U14D
10 th	CNC U14 Black	10 th	Hokitika
11 th	Nelson U14A	11 th	North Canterbury U14 Blue
12 th	Nelson	12 th	Marlborough U15B



Congratulations to the players named as MVP

CNC U15 Black Julia Burnham
CNC U15 Red Tapenesia Harea

CNC U15 White Ella Sharp
CNC U14 Black Cathy Porter
CNC U14 Red Winnie Palamo
CNC U14 White Olivia Morton

Hokitika Greta Manera-Wilson

Hurunui Zoey Cuff Kaikoura Sam Irvine

Malvern Emma Watson

Marlborough U15A Taila Town

Marlborough U15B Javiera Mullany
Mid Canterbury U15A Poppy Kilworth
Mid Canterbury U15B Willow Diedricks
Nelson U15A Sophie Flemming
Nelson U15D Emma Longford

Nelson U14A Luisa Tafia

Nelson U14D Isabella Lawson North Canterbury U15A Georgia Gold

North Canterbury U14 Blue Petrea McGillvary

North Canterbury U14 Gold Jordan Wiki
Selwyn U15A Ellie Walker
Selwyn U15B Emma Johnson
South Canterbury U15A Holly Munro

South Canterbury U14A Amelia McKeown



SOUTH ISLAND SECONDARY SCHOOL TOURNAMENT

Netball Mainland was well represented by 50 teams at the 56th SISS Tournament held in Dunedin from 3 September 2018 to 6 September 2018.

1st Villa Maria College 3rd Christchurch Girls' High School

4th Nelson College

7th Rangiora High School

8th St Andrews College

9th St Margaret's College

12th Marian College

15th Ashburton College

16th Cashmere High School

18th Marlborough Girls College

20th Rangi Ruru Girls' School

22nd St Kevin's College

23rd Craighead Diocesan

25th Kaiapoi High School

27th Geraldine High School

28th Avonside Girls' High School

30th Waimea College

B Grade Final Placings

2nd Nayland College

3rd Ellesmere College

6th Timaru Girls' High School

8th Darfield High School

9th Lincoln High School

10th Riccarton High School

11th Burnside High School

12th Middleton Grange

School

13th Motueka High School

14th Kaikoura High School

15th Buller High School

17th Papanui High School

18th Queens High School

19th Collingwood Area

School

20th Roncalli College

21st Mackenzie College

23rd Golden Bay High School

24th Garin College

25th Westland High School

26th Hillmorton High School

29th Mountainview High

31st Oxford Area School

C Grade Final Placings

2nd Waimate High School

3rd Mount Hutt College

4th Amuri Area School

5th Cheviot Area School

6th Greymouth High School

7th Opihi College

8th Queen Charlotte College

9th Rolleston College

10th Reefton Area School

Netball Mainland players gaining tournament selection:

A Grade

Shana Ali - Christchurch Girls' High School Kate Allan - St Andrew's College

Sophie Beveridge - Ashburton College Olivia Burnham - Villa Maria College

Sara Cottam - Rangiora High School

Hannah Glen - Villa Maria College

McKenzie Hansen - Marian College Lauren Mann - Rangiora High School

Eniselina Pale - St Margaret's College

Georgia Stroud - Villa Maria College

B Grade

Emily Carter - Ellesmere College

Lucy Glassey - Darfield High School

Fia Lai Kong - Middleton Grange School

Amber Kennedy - Timaru Girls' High School

Isla McKillop - Lincoln High School

Maddie Marshall - Nayland College

Jess Milne - Timaru Girls' High School

Fia Palamo - Middleton Grange School

Darlene Rangiuia - Nayland College

Grace Ward - Riccarton High School

C Grade

Jazmin Cuff - Amuri Area School Zoey Cuff - Amuri Area School Emily Hargreaves - Waimate High School Hannah Soper - Waimate High School

SISS Talented Umpires - 2018

Renee Rae - Marian College

NZ SECONDARY SCHOOL NETBALL CHAMPIONSHIPS

Netball Mainland was represented by Villa Maria College, Christchurch Girls High and Nelson Girls College, who qualified by finishing in the top 5 teams at SISS. NZSS held in Timaru, in October 2018, the three teams joined 13 others from throughout New Zealand.

Final Placings:

12th Villa Maria College

15th Christchurch Girls High

16th Nelson Girls College

Tournament Team:

Hannah Glen - Villa Maria College

Umpires:

Jamie Smith - Christchurch Rebecca Reside - Christchurch Rianna Oosthuysen - North Canterbury

Umpire Coach: Sue James Michelle Stagg - Marlborough







NZSS - Villa Maria College, Christchurch Girls' High School and Nelson Girls' College

NZ AGE GROUP CHAMPIONSHIPS

The NZ U19 Championships were held in Wellington and NZ U17 Championships were held in Palmerston North.

U19 Teams' Final Placings:

7th Christchurch

14th Nelson15th Selwyn

Tournament Team

Georgia Stroud - Christchurch Tali Uli – Wellington Jess Allan - Dunedin

Umpires NZAGC U19:

Jane Hickmont - Christchurch Michelle Stagg - Marlborough Anna Sheen - Selwyn Rianna Oosthuysen - North Canterbury Rebecca Reside - Christchurch



NZAG Under 17

U17 Teams Final Placings:

17th Christchurch

18th North Canterbury

28th Selwyn

31st South Canterbury

32nd Marlborough 37th Mid Canterbury

39th Nelson

Umpire Coach

David Palaamo

Umpires NZAGU17

Jamie Smith – Christchurch

Annie Ewers - Nelson

Megan Carpenter - Selwyn

Kate Fraser - CNC

Kathryn Gaze - CNC

Jose Zandbergen - South Canterbury

Vicki Harrington - CNC

UMPIRING

Netball Mainland Zone Umpire Performance Program targets umpires with a minimum of NZ practical qualification, who have been appointed to a National event in the previous calendar year. It is designed to support the individual athlete with the off-court components required to be a world class umpire.

NMZUPP

Jane Hickmott - Christchurch
Jamie Smith - Christchurch
Jose Zandberge - South Canterbury
Michelle Stagg - Marlborough
Kate Smith - Nelson
Rebecca Reside - Christchurch
Rianna Oosthuysen - North Canterbury



Game Officials - NZAG Under 17

NNZ Umpire Coaching Appointments

David Palaamo

ANZP Appointment Panel, INF IUA Testing Panel
Sheena Tyrrell

ANZP Appointment Panel, INF IUA Testing Panel
Anne-Marie Leech

Zone Performance Reviewers operating in BNL
Trudy Eaden

Zone Performance Reviewers operating in BNL
Sue James

Netball Mainland's Zone Umpire Watch list coach

NNZUDG

Sheena Tyrrell
Sue James
Trudy Fadon (Co

Trudy Eaden (Cadet)

Jen Hooper
PERFORMANCE DEVELOPMENT MANAGER



AUDIT & RISK COMMITTEE REPORT
For the year ending 30 November 2018



Committee Purpose

The purpose of the Audit and Risk Committee is to provide the board with assurance that:

- All financial matters and prepared financial reports and statements comply with accounting standards, are true and fair and are not misleading (to extent it is able given the role of NNZ shared services); and
- Prudent and appropriate financial management is maintained
- An appropriate system of internal controls operates by Netball Mainland; and
- All material risks are identified and appropriately managed

Committee Report

The Committee and the Board has continued to manage significant risks during the 2018 financial year. Notable amongst them has been the naming-rights sponsor, Silvermoon, changing ownership which resulted in 2018 being the last year of Silvermoon's involvement. The uncertainty of having a new naming-rights sponsor for 2019 ANZP competition posed additional financial risk and, given the early start of the ANZP in 2019, the need to move fast to secure a new sponsor created additional strain.

In addition, there has been risks around the need to replace the game floor at Horncastle arena and the aging state of the floor at Netball Mainland's home base at the Apollo Projects Centre. All those risks have since been resolved, except the floor at the Apollo Centre which remains a work in progress.

The good news has included the agreement by the Government to proceed with the proposed Metro Sports Facility, which is ear-marked to be Netball Mainland's new home once complete in 2021.

In general, the Zone's relationship with Netball New Zealand has remained strong. Of ongoing concern is the financial viability of the ANZP competition and the flow-in effect it has to the Zone's funding, which has remained a major challenge. Although this is not news in itself, the collective voice of all the Zones needs to be heard.

The relationship with Centres continues to gain in strength both operationally but also with a renewed commitment from the Board to have a greater relationship with Centres.

The Silvermoon Tactix had an encouraging 2018 season, winning 6 games and making the finals for the first time, finishing third in the competition. The team also qualified for Super Club, playing in the final and finishing runners-up. Certainly, the team's performance under

new coach Marianne Delaney-Hoshek has increased markedly and 2018 was the best result for the Tactix in its history.

It was heartening to have Erikana Pedersen and Jane Watson named in the Silver Ferns squad to contest the Constellation Cup in late 2018, and Kimiora Poi xyz to have Marianne named as a second assistant coach to the Sliver Ferns for the Quad series and Leanne Harris Manager of the Fast5Ferns.

The Beko team, Hellers Mainland, had another encouraging year and finished the competition third.

The Committee and Board as a whole have continued vigilance on commercial and trust funding revenue in 2018 and don't expect that to change in 2019.

With the great result in 2018, the Committee had hoped that sponsors would be more willing to support the franchise, however raising additional commercial cash sponsorship remains difficult.

The funding of women in sport was highlighted in 2018 with high-profile teams, such as the Black Ferns and White Ferns, getting a lot of coverage over the lack of funding and inequitable salary support.

In addition, women's participation in sport was also topical and as a result the government announced a minimum of \$10 million over three years for an initiative to improve the rates and quality of participation for women in sport. Netball Mainland (NM) are, naturally, very supportive of the initiative and are working with Netball New Zealand to ensure the Netball voice is heard amongst other codes in championing the challenges we have in funding and participation.

NM has maintained strong engagement with Netball New Zealand to ensure communication has been open and that cooperation is maintained to collectively work on the financial challenges NM faces.

Financial Position

The 2018 financial year has come with familiar challenges. The full year result realised an \$11k deficit, which was a much more favourable result than original forecast and demonstrates the on-going fiscal responsibility of the Zone.

The Board and management continued tight financial controls throughout 2018, ensuring expenditure was minimised and new revenue gained.

Tim Kerr Vicki Reid

Appointed Board Member Elected Board Member

ANNUAL REPORT

NETBALL MAINLAND ZONE INCORPORATED

For the year ended 30 November 2018

Page

CONTENTS

- 2 Audit Report
- 4 Statement of Movements in Equity
- 5 Statement of Financial Performance
- 6 Statement of Financial Position
- 7 Notes to the Accounts



Independent Auditor's Report

To the members of Netball Mainland Zone Incorporated

Report on the special purpose financial statements

Opinion

In our opinion, the accompanying special purpose financial statements of Netball Mainland Zone Incorporated (the incorporated society) on pages 4 to 9:

Ì.

present, in all material respects the incorporated society's financial position as at 30 November 2018 and its financial performance for the year ended on that date in compliance with the accounting principles of accrual accounting and the double entry method of recording of financial statements.

We have audited the accompanying special purpose financial statements which comprise:

the statement of financial position as at 30 November 2018;

the statements of financial performance and movements in equity for the year then ended; and

notes, including a summary of significant accounting policies and other explanatory information.



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the incorporated society in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the special purpose financial statements section of our report.

Other than in our capacity as auditor we have no relationship with, or interests in, the incorporated society.



Emphasis of matter – Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the special purpose financial statements, which describes the basis of accounting. The special purpose financial statements are prepared for the purpose of reporting to the members. As a result, the special purpose financial statements may not be suitable for another purpose. Our report is intended solely for Netball Mainland Zone Incorporated and should not be distributed by any parties other than Netball Mainland Zone Incorporated.



Other information

The Board, on behalf of the incorporated society, are responsible for the other information included in the entity's Annual Report. Our opinion on the special purpose financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the special purpose financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the special

© 2019 KPMG, a New Zealand partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.



purpose financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Use of this independent auditor's report

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



Responsibilities of the Board for the special purpose

financial statements

The Board, on behalf of the incorporated society, are responsible for:

the preparation of the special purpose financial statements in accordance with the accounting principles of accrual accounting and the double entry method of recording of financial statements;

implementing necessary internal control to enable the preparation of a special purpose set of financial statements that is free from material misstatement, whether due to fraud or error; and

assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.

× Auditor's res

Auditor's responsibilities for the audit of the special purpose

Our objective is:

to obtain reasonable assurance about whether the special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error; and

to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these special purpose financial statements.

A further description of our responsibilities for the audit of these special purpose financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/

This description forms part of our independent auditor's report.

KPMG Auckland

KPMG

28 February 2019

STATEMENT OF MOVEMENTS IN EQUITY

NMZI 2018 2017 \$000 NMZI 2018 2017 \$000 Members Equity at beginning of year (6) 222 Operating Surplus/(Deficit) for year (11) (228)	Members Equity at end of year	(17)	(6)
2018 2017 \$000 \$000	Operating Surplus/(Deficit) for year		(228)
2018 2017	Members Equity at beginning of year	(6)	222
		2018	2017



STATEMENT OF FINANCIAL PERFORMANCE for the year ended 30 November 2018

NMZI NMZI 2018 2017 \$000 \$000

Operating Revenue 3 2,279 2,111

Operating Expenses	3 2,290	2,339
Operating Surplus/(Deficit)	(1)	(228)

Net surplus/(deficit) for the year (11) (228)



STATEMENT OF FINANCIAL POSITION

as at 30 November 2018

as at 30 November 2018	Note	NMZI 2018 \$000	NMZI 2017 \$000
Assets Cash and Short-Term Deposits Accounts Receivable Prepayments	<u> </u>	15 47 13	32 14 12
Total Current Assets		75	58
Plant and Equipment	5	78	84
Total Non Current Assets		78	84
Total Assets		153	142
Members Equity		(17)	(6)
Liabilities			
Creditors and Accruals	4	140	93
Income Received in Advance GST Payable		28 2	50 5
GST Payable	-	170	148
Total Equity & Liabilities	_	153	142
	_		

ON BEHALF OF THE BOARD

Scott McCrea Board Chair

28.2.19





1 Accounting Policies

Basis of Reporting

Netball Mainland Zone Incorporated [NMZI] is an Incorporated Society in New Zealand, incorporated in November 2012. NMZI is a Public Benefit Entity. The special purpose financial statements have been prepared in accordance with \$23(i) of the Incorporated Societies Act 1908.

The special purpose financial statements have been prepared applying the accounting principles of accrual accounting and the double entry method of recording of financial statements. The special purpose financial statements have been prepared on the basis of historical cost.

The financial statements comprise of Statement of Financial Position and Performance, Movements in Equity and accounting policies as well as the notes to these statements. The financial statements are presented in New Zealand Dollars [NZ\$].

The financial statements have been prepared on a going-concern basis, reflecting the support being provided to the Board. This includes a number of actions to ensure NMZI generates sufficient cashflow to pay liabilities as they fall due.

Goods & Services Tax
Figures shown in these financial statements are exclusive of GST, with the exception of accounts receivable and accounts payable.

Revenue Recognition
Revenue that does not relate to the current period is deferred on the statement of financial position as income received in advance until such time as it is appropriate to recognise the revenue.

Contra received is recognised as sponsorship revenue when amounts are quantifiable in terms of the sponsorship contract.

Accounts Receivable

Accounts Receivable are shown at an amount which represents their estimated realisable value.

Plant Equipment and Depreciation
Plant & Equipment is stated at cost less accumulated depreciation. Plant & Equipment have been written off over their estimated useful lives on a straight line basis to calculate the depreciation charge for the period

> Furniture & Fittings 2-15 years 2-10 years Equipment IT Equipment 2-5 years

Uniforms

Uniforms are expensed at the time of purchase.

NMZI is a Non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no taxation is payable on the profit for the year.

Changes in Accounting Policies
There has been no change in accounting policies during the year and they have been applied on a consistent basis.

2 Commitments

	N	MZI	NMZI
Commitments under non-cancellable operating leases	2	018 \$000	2017 \$000
Current		41	29
Non-current		- 11	8
Total operating lease commitments	\$	52	\$ 37

3 Operating Surplus

	2018	2017
Operating surplus includes:	\$000	\$000
Income		
Sponsorship	434	402
Sport NZ	35	13
Grants	972	869
Expenses		
Depreciation	16	12
Rental and Operating Lease Expenses	57	50

Audit Fees have been paid via a sponsorship agreement between Netball New Zealand and KPMG.



4 Creditors and Accruals

NMZI	NMZI
2018	2017
\$000	\$000
63	28
77	65
140	93

Trade Creditors Accruals/Other Creditors

5 Plant & Equipment

	NM2 2011 \$000	В		NMZI 2017 \$000			
Cost	Depn	Accum Depn	Book Value	Cost	Depn	Accum Depri	Book Value
2	(0)	0	2				
139	(12)	67	72	139	(12)	55	84
8	(4)	4	4	*		-	
149	(16)	71	78	139	12	55	84

Equipment Furniture & Fittings IT Equipment

6 Overdraft Facilities
There is no approved overdraft facility with the ANZ Banking Group Ltd.

7 Board Honoraria The Board Chair received an Honorarium of \$5,000. (2017: \$5,000)

8 Subsequent Events
There have been no events subsequent to balance date that would have a material impact on the financial statements.

9 Related Party Transactions Related Party transactions exist between NMZI and Croys Ltd of which Anne Marett (NZMI Board Member) is a Director. Balances outstanding and transactions with related parties as at 30 November include:

	NMZI	NMZI
	2018	2017
	\$000	\$000
Accounting fees	15	15
Balances payable to Croys	4	1

